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Deckers Outdoor Corporation

UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

DECKERS OUTDOOR CORPORATION, a Delaware Corporation,

Plaintiff,

v.

UNIQUE STAR FOOTWEAR INC., a New Jersey Corporation; ZENA SHOES, INC., a New York Corporation dba SHOE PULSE; STAR BAY GROUP, INC., a New Jersey Corporation; and DOES 1-10, inclusive,

Defendants.

Civil Action No.: 2:18-cv-02376-MCA-MAH

FIRST AMENDED COMPLAINT

(Jury Trial Demanded)

Plaintiff Deckers Outdoor Corporation for its claims against Defendants
Unique Star Footwear Inc., Zena Shoes, Inc. dba Shoe Pulse, and Star Bay Group,

Inc. (hereinafter collectively, "Defendants") respectfully alleges as follows:

JURISDICTION AND VENUE

1. Plaintiff files this action against Defendants for trade dress infringement

and unfair competition under the Lanham Trademark Act of 1946, 15 U.S.C. §1051 et seq. (the "Lanham Act"), patent infringement arising under the patent laws of the United States, and for related claims under the statutory and common law of the state of New Jersey. This Court has subject matter jurisdiction over the claims alleged in this action pursuant to 28 U.S.C. §§ 1331, 1338.

- 2. This Court has personal jurisdiction over Defendants because Defendants are incorporated, domiciled, and/or does business within this judicial district.
- 3. This action arises out of wrongful acts by Defendants within this judicial district and Plaintiff is located and has been injured in this judicial district by Defendants' alleged wrongful acts. Venue is proper in this district pursuant to 28 U.S.C. § 1391 because the claims asserted arise in this district.

THE PARTIES

- 4. Plaintiff Deckers Outdoor Corporation ("Deckers") is a corporation organized and existing under the laws of the state of Delaware with an office and principal place of business in Goleta, California. Deckers designs and markets footwear identified by its many famous trademarks including its UGG® trademark.
- 5. Upon information and belief, Defendant Unique Star Footwear Inc. is a New Jersey corporation with its principal place of business located at 390 Railroad Avenue, Hackensack, New Jersey 07601.
- 6. Upon information and belief, Defendant Zena Shoes, Inc. is a New York corporation doing business as "Shoe Pulse" with its principal place of business located at 630 Grove Street, Dunellen, New Jersey 08812.
- 7. Upon information and belief, Defendant Star Bay Group, Inc. is a New Jersey corporation with its principal place of business located at 390-400 Railroad Ave., Hackensack, NJ 07601.
- 8. Deckers is unaware of the names and true capacities of Defendants, whether individual, corporate and/or partnership entities named herein as DOES 1

through 10, inclusive, and therefore sues them by their fictitious names. Deckers will seek leave to amend this complaint when their true names and capacities are ascertained. Deckers is informed and believes and based thereon alleges that said Defendants and DOES 1 through 10, inclusive, are in some manner responsible for the wrongs alleged herein, and that at all times referenced each was the agent and servant of the other Defendants and was acting within the course and scope of said agency and employment.

9. Deckers is informed and believes, and based thereon alleges, that at all relevant times herein, Defendants and DOES 1 through 10, inclusive, knew or reasonably should have known of the acts and behavior alleged herein and the damages caused thereby, and by their inaction ratified and encouraged such acts and behavior. Deckers further alleges that Defendants and DOES 1 through 10, inclusive, have a non-delegable duty to prevent or not further such acts and the behavior described herein, which duty Defendants and DOES 1 through 10, inclusive, failed and/or refused to perform.

ALLEGATIONS COMMON TO ALL CAUSES OF ACTION

A. Deckers' UGG® Brand

- 10. Deckers has been engaged in the design, distribution, marketing, offering for sale, and sale of footwear since 1975. Deckers owns several brands of footwear including UGG®, Koolaburra®, Teva®, Sanuk®, and Hoka One One®.
- 11. Deckers' UGG® brand remains one of the most recognized and relevant comfort shoe brands in the industry. Since 1979, when the UGG® brand was founded, the popularity of UGG® boots has steadily grown across the nation and even the globe. The UGG® brand has always been and remains highly coveted by consumers. This commitment to quality has helped to propel the UGG® brand to its current, overwhelming level of popularity and cemented its status as a luxury brand.
- 12. In 2000, UGG® boots were first featured on Oprah's Favorite Things® where Oprah emphatically declared on national television how much she "LOOOOOVES her UGG boots." The popularity of UGG® brand footwear has grown exponentially since

then with celebrities including Kate Hudson and Sarah Jessica Parker among a myriad of others regularly donning them. UGG® sheepskin boots have become a high fashion luxury item and can be found on fashion runways around the world.

13. Deckers' UGG® products are distributed and sold to consumers through authorized retailers throughout the United States at point-of-sale and on the Internet, including through its UGG® Concept Stores and its website www.ugg.com.

B. Defendants' Infringing Activities

- 14. Upon information and belief, Defendant Unique Star Footwear Inc. manufactures, designs, advertises, markets, distributes, offers for sale, and/or sells footwear and accessories under its "SUNVILLE" brand. Upon information and belief, these products are distributed to consumers nationwide, including within this judicial district.
- 15. The present lawsuit arises from Defendants' willful infringement of Deckers' UGG® boot design, to which Deckers owns design patent and/or trade dress rights, including rights to the UGG® "Bailey Button" boot, by certain of Defendants' footwear products ("Accused Products"), an example of which is shown below.



- 16. The Accused Products shown above were purchased from Defendant Zena Shoes, Inc. via Sears Marketplace (www.sears.com).
- 17. Upon information and belief, Defendant Unique Star Footwear Inc. manufactures, designs, advertises, markets, distributes, offers for sale, and/or sells the

Accused Products and has sold/distributed said products to various retailers nationwide, including Zena Shoes, Inc. for sale to consumers.

- 18. Upon information and belief, Defendant Star Bay Group, Inc. is the importer of the Accused Products.
- 19. Deckers is informed and believes and herein alleges that Defendants are competitors and have copied Deckers' boot designs in an effort to exploit Deckers' reputation in the market.
- 20. Upon information and belief, Defendants may have sold additional products that infringe upon Deckers' design patents and trade dresses. Deckers may seek leave to amend as additional information becomes available through discovery.
- 21. Deckers has not granted a license or any other form of permission to Defendants with respect to its trademarks, design patents, trade dresses, or other intellectual property.
- 22. Deckers is informed and believes and herein alleges that Defendants have acted in bad faith and that Defendants' acts have misled and confused and were intended to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of Defendants' Accused Products with Deckers, or as to the origin, sponsorship, or approval of Defendants' Accused Products by Deckers.

FIRST CLAIM FOR RELIEF

(Trade Dress Infringement - 15 U.S.C. § 1125(a))

- 23. Deckers incorporates herein by reference the averments of the preceding paragraphs as though fully set forth herein.
- 24. The UGG® Bailey Button boot was introduced in 2009 and the "Bailey Button Boot Trade Dress" is unique and distinctive, consisting of a combination of the following non-functional elements:
 - Classic suede boot styling made famous by the UGG® brand;
 - Overlapping of front and rear panels on the lateral side of the boot shaft;

- Curved top edges on the overlapping panels;
- Exposed fleece-type lining edging the overlapping panels and top of the boot shaft; and
- One or more buttons (depending on the height of the boot) prominently featured on the lateral side of the boot shaft adjacent the overlapping panels, on the front panel as illustrated by the photographs below (hereinafter "Bailey Button Boot Trade Dress").







- 25. The Bailey Button Boot Trade Dress, which is a composite of the above-referenced features, is non-functional in its entirety, visually distinctive, and is unique in the footwear industry.
- 26. The design of the Bailey Button Boot Trade Dress is neither essential to its use or purpose nor does it affect the cost or quality of the boot. There are numerous other designs available that are equally feasible and efficient, none of which necessitate copying or imitating the Bailey Button Boot Trade Dress. The aforesaid combination of features provides no cost advantages to the manufacturer or utilitarian advantages to the consumer. These features, in combination, serve only to render Deckers' UGG® Bailey Button boots distinct and recognizable as goods originating from Deckers' UGG® brand.
- 27. The Bailey Button Boot Trade Dress is an original design by Deckers and has achieved a high degree of consumer recognition and secondary meaning, which

serves to identify Deckers as the source of footwear featuring said trade dress.

- 28. The Bailey Button Boot Trade Dress is one of the most well-recognized and commercially successful styles of Deckers' UGG® brand of footwear, having been featured on Deckers' advertising and promotional materials as well as in various trade publications. Furthermore, the Bailey Button Boot Trade Dress has been featured in connection with various celebrities, has received a large volume of unsolicited media attention, and has graced the pages of many popular magazines nationwide and internationally.
- 29. Deckers has spent substantial time, effort, and money in designing, developing, advertising, promoting, and marketing the UGG® brand and its line of footwear embodying the Bailey Button Boot Trade Dress. Deckers spends millions of dollars annually on advertising of UGG® products, which include products bearing the Bailey Button Boot Trade Dress.
- 30. Deckers has sold hundreds of millions of dollars worth of UGG® products bearing the Bailey Button Boot Trade Dress.
- 31. Due to its long use, extensive sales, and significant advertising and promotional activities, Deckers' Bailey Button Boot Trade Dress has achieved widespread acceptance and recognition among the consuming public and trade throughout the United States.
- 32. There are numerous other boot designs in the footwear industry, none of which necessitate copying or imitating the Bailey Button Boot Trade Dress. However, due to the popularity and consumer recognition achieved by the Bailey Button boot, said design has often been the subject of infringement by third-parties, including Defendants.
- 33. The Accused Products produced, distributed, advertised and offered for sale by Defendants bear nearly identical reproductions of the Bailey Button Boot Trade Dress, such as to cause a likelihood of confusion, mistake or deception, and is likely to cause the public to believe that Defendants' products are produced, sponsored, authorized, or

licensed by or are otherwise connected or affiliated with Deckers, all to the detriment of Deckers.

- 34. Deckers is informed and believes and herein alleges that Defendants are competitors and the alleged infringing activities of Defendants was done knowingly, deliberately, willfully, and with the intent to cause confusion, or to cause mistake or to deceive, in an effort to exploit Deckers' reputation in the market.
- 35. Defendants' use of Deckers' Bailey Button Boot Trade Dress is without Deckers' permission or authority and in total disregard of Deckers' rights to control its intellectual property.
 - 36. Deckers has no adequate remedy at law.
- 37. In light of the foregoing, Deckers is entitled to injunctive relief prohibiting Defendants from using Deckers' Bailey Button Boot Trade Dress, or any designs confusingly similar thereto, and to recover all damages, including attorneys' fees, that Deckers has sustained and will sustain, and all gains, profits and advantages obtained by Defendants as a result of their infringing acts alleged above in an amount not yet known, as well as the costs of this action.

SECOND CLAIM FOR RELIEF

(Trade Dress Infringement Under New Jersey Common Law)

- 38. Deckers incorporates herein by reference the averments of the preceding paragraphs as though fully set forth herein.
- 39. Defendants' infringement of the Bailey Button Boot Trade Dress constitutes common law trade dress infringement in violation of the common law of the state of New Jersey.
- 40. Defendants' unauthorized use of the Bailey Button Boot Trade Dress has caused and is likely to cause confusion as to the source of Defendants' products, all to the detriment of Deckers.
 - 41. Defendants' acts are willful, deliberate, and intended to confuse the public

and to injure Deckers.

- 42. Deckers has no adequate remedy at law to compensate it fully for the damages that have been caused and which will continue to be caused by Defendants' infringing conduct, unless they are enjoined by this Court.
- 43. The conduct herein complained of was extreme, outrageous, and was inflicted on Deckers in reckless disregard of Deckers' rights. Said conduct was despicable and harmful to Deckers and as such supports an award of exemplary and punitive damages in an amount sufficient to punish and make an example of Defendants, and to deter them from similar such conduct in the future.
- 44. In light of the foregoing, Deckers is entitled to injunctive relief prohibiting Defendants from infringing the Bailey Button Boot Trade Dress, and to recover all damages, including attorneys' fees, that Deckers has sustained and will sustain, and all gains, profits and advantages obtained by Defendants as a result of their infringing acts alleged above in an amount not yet known, and the costs of this action.

THIRD CLAIM FOR RELIEF

(Unfair Competition - N.J. Stat. Ann. 56:4-1 and 56:4-2)

- 45. Deckers incorporates herein by reference the averments of the preceding paragraphs as though fully set forth herein.
- 46. Defendants' unauthorized use of the Bailey Button Trade Dress on their own brand of footwear without the authorization of Deckers in interstate commerce and advertising relating to same constitutes false representation that their goods are manufactured, offered, sponsored, authorized, licensed by or otherwise connected with Deckers or come from Deckers when in fact they do not.
- 47. Defendants' infringing use of the Bailey Button Trade Dress on footwear constitutes misappropriation of Deckers' brand, reputation, and goodwill under N.J. Stat. Ann. 56:4-1.
 - 48. Defendants' acts are willful, deliberate, and intended to confuse the public

and to injure Deckers.

- 49. Defendants' actions have caused and will likely continue to cause confusion, mistake and deception among consumers.
- 50. Defendants' acts have caused and will continue to cause irreparable injury to Deckers. Deckers has no adequate remedy at law to compensate it fully for the damages that have been caused and which will continue to be caused by Defendants' unlawful acts, unless they are enjoined by this Court.
- 51. In light of the foregoing, pursuant to N.J. Stat. Ann. § 56:4-2, Deckers is entitled to injunctive relief prohibiting Defendants from using the Bailey Button Trade Dress, or any designs confusingly similar thereto, and to recover all damages, trebled within the discretion of this Court.

FOURTH CLAIM FOR RELIEF

(Unfair Competition Under New Jersey Common Law)

- 52. Deckers incorporates herein by reference the averments of the preceding paragraphs as though fully set forth herein.
- 53. Defendants' unauthorized use of the Bailey Button Trade Dress on infringing merchandise in interstate commerce and advertising relating to same constitutes false representation that their goods are manufactured, offered, sponsored, authorized, licensed by or otherwise connected with Deckers or come from Deckers when in fact they do not.
- 54. Defendants' infringement of the Bailey Button Boot Trade Dress constitutes unfair competition in violation of the common law of the state of New Jersey.
- 55. Defendants are competitors of Deckers and has copied Deckers' boot designs in an effort to exploit Deckers' reputation in the market.
- 56. Defendants' infringing acts were intended to capitalize on Deckers' goodwill associated therewith for Defendants' own pecuniary gain. Deckers has expended substantial time, resources and effort to obtain an excellent reputation for its

UGG® Bailey Button boots. As a result of Deckers' efforts, Defendants are now unjustly enriched and is benefiting from property rights that rightfully belong to Deckers.

- 57. Defendants' acts are willful, deliberate, and intended to confuse the public and to injure Deckers.
- 58. Deckers has no adequate remedy at law to compensate it fully for the damages that have been caused and which will continue to be caused by Defendants' infringing conduct, unless they are enjoined by this Court.
- 59. The conduct herein complained of was extreme, outrageous, and was inflicted on Deckers in reckless disregard of Deckers' rights. Said conduct was despicable and harmful to Deckers and as such supports an award of exemplary and punitive damages in an amount sufficient to punish and make an example of Defendants, and to deter them from similar such conduct in the future.
- 60. In light of the foregoing, Deckers is entitled to injunctive relief prohibiting Defendants from infringing the Bailey Button Boot Trade Dress and to recover all damages, including attorneys' fees, that Deckers has sustained and will sustain, and all gains, profits and advantages obtained by Defendants as a result of their infringing acts alleged above in an amount not yet known, and the costs of this action.

FIFTH CLAIM FOR RELIEF

(Patent Infringement - U.S. Patent No. D616,189)

- 61. Deckers incorporates herein by reference the averments of the preceding paragraphs as though fully set forth herein.
- 62. Deckers is the owner of numerous design patents to the various styles of footwear it offers under its UGG® brand. These design patents include but are not limited to the "Bailey Button Triplet" boot (U.S. Patent No. D616,189 issued on May 25, 2010), a true and correct copy of which is attached hereto and incorporated herein as Exhibit A ("'189 Patent").
 - 63. Deckers is the owner by assignment of all right, title and interest in and to

the '189 Patent.

- 64. The Accused Products that Defendants have caused to be produced, distributed, advertised, marketed, offered for sale, and/or sold within the United States, and/or has imported into the United States bear a design that is substantially similar to the '189 Patent in direct violation of 35 U.S.C. § 271.
- 65. Defendants' aforesaid infringing acts are without Deckers' permission or authority and are in total disregard of Deckers' right to control its intellectual property.
- 66. As a direct and proximate result of Defendants' infringing conduct,
 Deckers has been injured and will continue to suffer injury to its business and reputation
 unless Defendants are restrained by this Court from infringing Deckers' '189 Patent.
- 67. Defendants' acts have damaged and will continue to damage Deckers, and Deckers has no adequate remedy at law.
- 68. Deckers marks all footwear products embodying the design of the '189 Patent with "Pat. No. D616,189" on a product label in compliance with 35 U.S.C. § 287.
- 69. Given the widespread popularity and recognition of Deckers' Bailey Button Triplet boot and the patent notice provided on the products themselves, Deckers avers and hereon alleges that Defendants had pre-suit knowledge of Deckers' rights to the '189 Patent and have intentionally copied said design on their own brand of products in an effort to pass them off as if they originated from, are associated with, are affiliated with, are sponsored by, are authorized by, and/or are approved by Deckers.
- 70. On information and belief, Defendants' acts herein complained of constitute willful acts and intentional infringement of the '189 Patent.
- 71. In light of the foregoing, Deckers is entitled to injunctive relief prohibiting Defendants from infringing the '189 Patent and to recover damages adequate to compensate for the infringement, including Defendants' profits pursuant to 35 U.S.C. § 289. Deckers is also entitled to recover any other damages as appropriate pursuant to 35 U.S.C. § 284.

RELIEF REQUESTED

WHEREFORE, Plaintiff Deckers Outdoor Corporation respectfully prays for judgment against Defendants Unique Star Footwear Inc., Zena Shoes, Inc. dba Shoe Pulse, and Star Bay Group, Inc. as follows:

- 1. A Judgment that Defendants have infringed Deckers' Bailey Button Boot Trade Dress and '189 Patent and that said infringement was willful;
- 2. An order granting temporary, preliminary and permanent injunctive relief restraining and enjoining Defendants, their respective agents, servants, employees, officers, associates, attorneys, and all persons acting by, through, or in concert with any of them from using Deckers' intellectual property, including, but not limited to:
- a. manufacturing, importing, advertising, marketing, promoting, supplying, distributing, offering for sale, or selling the Accused Products or any other products which bear Deckers' Bailey Button Boot Trade Dress and/or any designs confusingly similar thereto, as well as any products bearing designs that infringe upon the '189 Patent and/or the overall appearance thereof;
- b. engaging in any other activity constituting unfair competition with Deckers, or acts and practices that deceive consumers, the public, and/or trade, including without limitation, the use of designations and design elements used or owned by or associated with Deckers; and
- c. committing any other act which falsely represents or which has the effect of falsely representing that the goods and services of Defendants are licensed by, authorized by, offered by, produced by, sponsored by, or in any other way associated with Deckers;
- 3. Ordering Defendants to recall from any distributors and retailers and to deliver to Deckers for destruction or other disposition all remaining inventory of all Accused Products and related items, including all advertisements, promotional and marketing materials therefore, as well as means of making same;

- 4. Ordering Defendants to file with this Court and serve on Deckers within thirty (30) days after entry of the injunction a report in writing, under oath setting forth in detail the manner and form in which Defendants have complied with the injunction;
- 5. Ordering an accounting by Defendants of all gains, profits and advantages derived from their wrongful acts pursuant to 15 U.S.C. § 1117(a) and 35 U.S.C. § 289;
- 6. Awarding Deckers all of Defendants' profits and all damages sustained by Deckers as a result of Defendants' wrongful acts, and such other compensatory damages as the Court determines to be fair and appropriate;
- 7. Awarding treble damages in the amount of Defendants' profits or Deckers' damages, whichever is greater, for willful infringement;
 - 8. Awarding applicable interest, costs, disbursements and attorneys' fees;
- 9. Awarding Deckers' punitive damages in connection with its claims under New Jersey law; and
 - 10. Such other relief as may be just and proper.

Dated: July 17, 2018 Respectfully Submitted,

/s/ Joshua T. Reitzas

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DEMAND FOR JURY TRIAL

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiff Deckers Outdoor Corporation hereby demands a trial by jury of all claims in this litigation.

Dated: July 17, 2018 Respectfully Submitted,

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